

ID	SP03
STATE ID	Passenger 2.0
Description	FULL-SIZE FOUR (4) DOOR SPECIALTY SEDAN MUST BE 120 CU. FT. OR GREATER. APPROVED MAKES: BUICK LUCERNE, DODGE MAGNUM, TOYOTA AVALON XL, FORD 500, CHRYSLER 300, BUICK LE SABRE, MERCURY GRAND MARQUIS, FORD E-85 CROWN VIC, PONTIAC BONNEVILLE, CHEVROLET IMPALA.
Estimated Quantity	5
Delivery Location/details	DAS Des Moines, Direct Factory Delivery
Pre-delivery Inspection Allowance (per vehicle)	\$54.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
Base Vehicle Minimum Specifications						
1 MIRRORS - Interior: Rearview Day or Night tab selector type. - Exterior: Dual mounted on left & right doors with inside remote control.	STD	\$0.00		\$0.00		\$0.00
2 AIR CONDITIONING - Standard factory package installed	STD	\$0.00		\$0.00		\$0.00
3 SEATING - Front: Split bench with center arm rests or bucket seats with a console. Heavy duty springs cushions and backs if available. Standard fabric covered front and rear.	CT	\$0.00		\$0.00		\$0.00
4 FLOOR COVERING - Heavy duty carpet, passenger area, color coordinated; carpeted cargo area	STD	\$0.00		\$0.00		\$0.00
5 GLASS - Windshield & all windows tinted	STD	\$0.00		\$0.00		\$0.00
6 HEATER AND DEFROSTER - Standard	STD	\$0.00		\$0.00		\$0.00
7 RADIO - AM/FM stereo with CD single player.. Factory installed with speakers.	STD	\$0.00		\$0.00		\$0.00
8 MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED.	STD	\$0.00		\$0.00		\$0.00
9 STEERING COLUMN- Tilt	STD	\$0.00		\$0.00		\$0.00
10 WINDSHIELD WIPERS AND WASHERS - Intermittent, Variable with washers	STD	\$0.00		\$0.00		\$0.00
11 12 Volt Power Point	STD	\$0.00		\$0.00		\$0.00
12 INSTRUMENT GAUGES - Standard production gauges or indicators	STD	\$0.00		\$0.00		\$0.00
13 HOOD RELEASE - Inside passenger compartment	STD	\$0.00		\$0.00		\$0.00
14 HEADLIGHTS - Equipped with Quartz Halogen headlights	STD	\$0.00		\$0.00		\$0.00
15 DOME LIGHT - Standard AS SUPPLIED FOR CURRENT MODEL	STD	\$0.00		\$0.00		\$0.00
16 REAR WINDOW DEFROST - Electric, heated wire type. Factory installed	STD	\$0.00		\$0.00		\$0.00
17 AUTOMATIC TRUNK OPENER - Yes, with trunk light	STD	\$0.00		\$0.00		\$0.00
18 WHEELS - Aluminum style sport rims	STD	\$0.00		\$0.00		\$0.00
19 CRUISE CONTROL - Automatic-Factory installed	STD	\$0.00		\$0.00		\$0.00
20 ENGINE - V8 or V6; specify highest performance engine/drive train package available (no supercharge or turbo package)	V6	\$0.00		\$0.00		\$0.00
21 TRANSMISSION - Automatic including overdrive	6 SPEED AUTO	\$0.00		\$0.00		\$0.00
22 BATTERY - Heavy duty maintenance free. Highest ampere rating available. 455 minimum cold cranking availability. amp cca	STD	\$0.00		\$0.00		\$0.00
23 TIRES - Four (4) speed rated, all season, blackwall, similar to Goodyear GT+4. (if available) Standard Production temporary spare	STD	\$0.00		\$0.00		\$0.00
24 ALTERNATOR - 90 Amp. minimum amps	STD	\$0.00		\$0.00		\$0.00
25 STEERING - Power steering	STD	\$0.00		\$0.00		\$0.00
26 SUSPENSION - Heavy duty, if available	STD	\$0.00		\$0.00		\$0.00
27 COMPONENTS - All to be heavy duty, if available	STD	\$0.00		\$0.00		\$0.00
28 FINISH - Clear coat paint	STD	\$0.00		\$0.00		\$0.00
29 SEATBELTS - Front and Rear Shoulder/Lap Belts, Lap Belt for Center Seating.	STD	\$0.00		\$0.00		\$0.00
30 Anti-lock brake system	STD	\$0.00		\$0.00		\$0.00
31 Power windows and locks	STD	\$0.00		\$0.00		\$0.00
32 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line		\$0.00		\$0.00		\$0.00
33 Required Options (Pricing required for a complete Bid)						
34 Engine Block Heater	41H	\$0.00		\$0.00		\$0.00
35 Options which may be required						
36 Full size spare, mounted matching tires per minimum specifications	N A					
37 Individual front and rear color keyed floor mats	STD					
38 Whitewall tires in lieu of blackwalls, Spec. S-23.	N A					
39 Deduct for Optional engine/drive train package engine/horsepower available. Specify:	N A					
40 Smokers package, cigarette lighter and ashtray installed	N A					
41 Engine Block Heater, if available	41H	\$30.00				
42 Cold Kit Weather Package. State Details	N A					
43						
44 Vehicle Make:	FORD					
45 Vehicle Model:	500					
46 Vehicle Model Code:	P23					
47 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications:	0.00%					
48 American Made (Yes/No):	Yes					
49 Exact Model Designation and Equipment Package:	100A					
50 EPA Highway (MPG):						
51						
52 Base Price:	\$20,090.35		\$0.00		\$0.00	
53 Required Option Price:	\$0.00		\$0.00		\$0.00	
54 Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00		\$0.00		\$0.00	
55 Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)	(\$2,000.00)		\$0.00		\$0.00	
56 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00		\$0.00		\$0.00	
57 Final Price:	\$18,090.35		\$0.00		\$0.00	